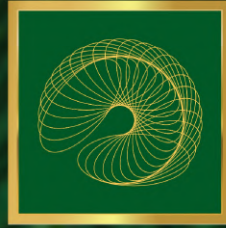


SUSTAINABILITY



SIMPLIFIED

LOPES **ATTORNEYS** **INC**

Corporate and Commercial Law
A Specialist Profile



Sustainability
Simplified

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MESSAGE FROM OUR CEO

At Lopes Attorneys Inc., we believe that sound legal foundations are essential for sustainable commercial growth. In South Africa's fast-evolving economy, businesses face increasing complexity: contractually, corporately, and regulatorily. Our legal systems must support not only compliance, but also innovation, resilience, and responsible leadership.

We've proudly advised a range of companies, from high-growth startups to multinational firms, on navigating legal risk, structuring governance, and unlocking opportunity. Whether resolving commercial disputes, guiding shareholder relations, or ensuring compliance, our approach is strategic and rooted in deep legal insight.

We understand that no two businesses are alike. That's why our work is tailored, practical, and designed to serve your operational and growth objectives. Our role is to empower you with legally secure foundations so that you can lead with clarity.

This profile reflects both our legal experience and our commercial awareness. We value lasting partnerships built on trust, integrity, and shared vision..

Let us be your legal partner in building a business that is profitable, well-protected, strategic, and ready for the future.



CEO & EQUITY PRINCIPAL



OUR VALUES

- **Strategic Precision:** We provide legally sound, commercially viable solutions that are specifically designed to meet your business objectives. Our aim is to ensure our advice is always precise and effective for your unique needs.
- **Integrity in Advisory:** Our advice is always guided by honesty, discretion, and the highest ethical standards. You can expect this commitment to integrity in every transaction and negotiation we handle for you.
- **Client Centric Solutions:** We always put our clients first, focusing on clarity, responsiveness, and adapting to your evolving operational realities. Your business's needs are at the core of everything we do.
- **Risk-Conscious Governance:** We support responsible leadership by creating frameworks that effectively mitigate legal risks and build strong, long-term resilience for your business. We help you navigate challenges with confidence.



WHO WE ARE

Lopes Attorneys Inc. is a Level 2 Broad-Based Black Economic Empowerment (B-BBEE) compliant law firm in South Africa. We specialise in offering premier legal services with a focus on commercial considerations. Our Corporate and Commercial Law department operates on the principle that legal expertise must be integrated with business strategy. This approach allows us to empower our clients, enabling them to operate with confidence, ensure compliance, and achieve strategic clarity.

We provide comprehensive legal support throughout every stage of your company's journey. This includes governance structuring, contractual frameworks, shareholder relations, commercial dispute resolution, and ensuring full regulatory compliance. Our deep understanding of South Africa's legal and economic landscape allows us to offer practical, bespoke solutions that align with your commercial goals and long-term risk management strategy.

Our team combines strong litigation skills, sharp transactional insight, and in-depth regulatory knowledge. This blend helps us support clients through high-value negotiations, business restructuring, and periods of operational growth. Whether we're working with entrepreneurs, established companies, or even multinational entities, our commitment never wavers: technical excellence, personalised service, and an uncompromising standard of integrity.

What truly sets us apart is our ability to bridge legal complexity with practical commercial outcomes. We don't just advise our clients; we act as your strategic partners. This means we take the time to deeply understand your industry, anticipate potential legal challenges, and then tailor solutions that both protect and unlock the true value of your business.

We don't just give you legal answers; we build trusted partnerships that are rooted in sound strategy, quick responsiveness, and clear value for your business.



KEY SERVICES IN CORPORATE & COMMERCIAL LAW

At Lopes Attorneys Inc., our Corporate & Commercial Law offering is designed to support clients through every stage of their business journey. From initial formation and structuring, through governance and expansion, right up to dispute resolution, we've got you covered. We provide strategic legal support that's not just technically sound but also commercially practical, helping businesses thrive in today's fast-paced and increasingly regulated world.

Our services include:

- **Contract Drafting & Negotiation:** We draft, review, and negotiate a wide range of commercial agreements tailored to your specific risk appetite and business goals. This includes service level agreements, supply and distribution contracts, joint venture agreements, franchise agreements, and NDAs. Our drafting is meticulous, with a focus on enforceability, certainty, and commercial alignment.
- **Company Formation & Structuring:** We assist clients in structuring new entities, shareholder arrangements, and group structures in a manner that supports operational efficiency and long-term growth. This includes advising on the choice of legal entity, drafting of founding documents, and registering with regulatory bodies such as the CIPC and SARS.
- **Shareholder Agreements & MOI Compliance:** We prepare comprehensive shareholders' agreements and ensure compliance with your company's Memorandum of Incorporation. Our goal is to foster transparent relationships, protect minority interests, and prevent disputes before they arise.
- **Regulatory & Statutory Compliance:** Our team ensures that your business meets its obligations under the Companies Act, Financial Intelligence Centre Act (FICA), Consumer Protection Act (CPA), and other relevant legislation. We offer compliance audits, policy development, and ongoing advisory.
- **Mergers, Acquisitions & Restructuring:** We advise on the legal aspects of mergers, acquisitions, and restructuring transactions. Our services include legal due diligence, drafting and negotiation of sale agreements, corporate approvals, and closing support.



KEY SERVICES IN CORPORATE & COMMERCIAL LAW

- **Corporate Governance Advisory:** We guide boards, directors, and executives on governance best practices, fiduciary duties, and conflict-of-interest management. Our advice is practical, timely, and designed to meet the expectations of shareholders, regulators, and stakeholders alike.
- **Commercial Dispute Resolution:** Our litigation team is skilled in handling complex commercial disputes through litigation, arbitration, and mediation. We aim to resolve disputes efficiently while safeguarding our clients' commercial interests.
- **Ongoing General Counsel Support:** For many clients, we serve as long-term legal partners, providing ongoing advisory and transactional support across all areas of business law. This model allows clients to access high-level legal insight without maintaining a full in-house legal department.

At Lopes Attorneys Inc., we recognise that every business operates within its own unique legal and commercial world. That's why our approach isn't just legally precise, it's also commercially smart. We make sure the advice you get is practical, strategic, and specifically designed for your growth path. Whether you're a startup, a growing SME, or an established corporation, our goal is to become your trusted legal partner in building a business that's resilient, well-governed, and ready for whatever the future holds.



TRACK RECORD & CASE HIGHLIGHTS IN CORPORATE & COMMERCIAL LAW

Lopes Attorneys Inc. has had the privilege of advising a diverse range of clients, from large multinational corporations and institutional investors to various local enterprises. We've handled a wide array of corporate and commercial legal matters, with our experience touching many different sectors including construction, financial services, energy, retail, and technology. To give you a better idea of the depth and impact of our work, here's a brief overview of some selected matters we've handled:

INTERNATIONAL CONSTRUCTION DISPUTE SETTLEMENT

Our firm had the opportunity to advise a prominent international construction company in a significant dispute with a leading fuel group. Through a careful and strategic review of the construction agreements and the negotiation processes involved, we were able to facilitate a successful out-of-court settlement. This outcome was particularly valuable as it not only resolved the dispute but also helped preserve important commercial relationships and effectively mitigated the risks associated with litigation.

CORPORATE RESTRUCTURING ACROSS JURISDICTIONS

We recently guided a major international client through a complex corporate restructuring that involved multiple entities. Our role was to assess the legal and regulatory aspects of different structuring options available under South African law. We then provided recommendations designed to support both tax efficiency and ensure the ongoing operational integrity of the business.

RISK-AWARE CONTRACT REVIEW AND NEGOTIATION

Lopes Attorneys has served as external counsel for many clients, assisting them with reviewing, drafting, and negotiating crucial commercial agreements. This ranges from service level contracts and shareholder agreements to complex joint ventures and licensing deals. In all these matters, our focus is firmly on preventing disputes, ensuring enforceability, and making sure everything aligns with relevant regulations.



TRACK RECORD & CASE HIGHLIGHTS IN CORPORATE & COMMERCIAL LAW

PREVENTING LIQUIDATION THROUGH STRATEGIC SETTLEMENT

In a matter involving a financially distressed enterprise, we successfully negotiated a commercial settlement that prevented liquidation and allowed the business to continue operations. This intervention preserved both jobs and commercial value, demonstrating our commitment to strategic and sustainable legal solutions.

ADVISORY ON ENERGY AND INFRASTRUCTURE COMPLIANCE

We were part of the advisory team assisting an international organisation in navigating South African legal frameworks related to electricity, nuclear regulations, and floating power units. Our team ensured legal compliance while advancing the client's long-term infrastructure goals.

ARBITRATION INVOLVING HIGH-VALUE INVESTMENT DISPUTES

Our firm represented a leading wealth management company with over R2 billion in assets under management in a complex arbitration matter. Our representation focused on protecting client confidentiality, commercial interests, and regulatory standing throughout the dispute resolution process.

CONCLUSION

These matters truly show not only our technical legal skills but also our ability to handle complex commercial situations with strategic foresight. At Lopes Attorneys Inc., we approach every client's needs with a commitment to precision, responsiveness, and legal support focused on getting results. This ensures our clients are protected, empowered, and positioned for long-term success.



WHY WORK WITH US

At Lopes Attorneys Inc., we understand that legal guidance in the corporate and commercial world needs to do more than just interpret laws; it has to drive your business forward. Our practice is specifically designed to offer strategic legal support that's agile, commercially aware, and deeply committed to excellence.

WE COMBINE LEGAL PRECISION WITH COMMERCIAL INSIGHT

Our team brings together both technical legal knowledge and a practical understanding of how businesses actually operate. This unique combination allows us to give you advice that not only aligns perfectly with your commercial objectives but also keeps you fully compliant with all South African regulatory requirements.

TAILORED SOLUTIONS FOR EVERY STAGE OF BUSINESS

Whether you are launching a new venture, negotiating a high-stakes contract, undergoing restructuring, or navigating a complex transaction, we offer bespoke legal support that adapts to your evolving needs.

ACCESSIBLE, RESPONSIVE, AND EFFICIENT

We pride ourselves on our client service ethic. You can expect clear communication, proactive updates, and a legal team that is readily accessible when critical decisions need to be made.

PROVEN TRACK RECORD

Our track record across a variety of matters, from international transactions to risk-sensitive disputes and regulatory advisory, clearly shows our ability to deliver both technical excellence and real commercial value.



MEET OUR TEAM

At Lopes Attorneys Inc., our corporate and commercial law team is composed of dynamic legal professionals with a shared commitment to precision, strategy, and client-centric service. Each team member brings a unique combination of legal expertise and commercial awareness, allowing us to offer holistic support across a wide spectrum of business challenges.

From complex corporate transactions and contract negotiations to regulatory advisory and dispute resolution, our lawyers are deeply engaged, solutions-oriented, and driven by results. Together, we deliver legal guidance that not only responds to today's commercial landscape but anticipates tomorrow's opportunities.

Meet the individuals who help our clients navigate complexity with confidence.



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CONTACT US

At Lopes Attorneys Inc., our Corporate and Commercial Law practice is dedicated to guiding businesses with clarity, confidence, and strategic insight. From start-ups to established enterprises, we provide solutions that protect your interests, support your growth, and help you navigate an ever-changing business environment. We invite you to connect with us to explore how our team can partner with you in achieving your commercial objectives.

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